

## ROUNDTABLE DISCUSSION

From analysis to realisation:

- How to realise energy efficiency projects in Macedonian industry?

VENUE: "ECONOMIC CHAMBER OF COMMERCE", DIMITRIE CUPOVSKI 13, SKOPJE

2<sup>ND</sup> MARCH 2010

### Agenda Roundtable Discussion

Chairman: Ms. Natasa Markovska

13:00-13:10	<b>Opening and introduction of participants</b>	Ms. N. Markovska
13:10-13:20	<b>Introduction to the Roundtable discussion</b>	Ms. A.I. Glimsdal, Norsk Energi
13:20-13:35	<b>Energy efficiency policy in Macedonia</b> - Goals, policy measures, challenges	Mr A Kirov Ministry of Economy
13:35-13:50	<b>The Clean Development Mechanism in Macedonia</b> - Status, projects in pipeline, activities promoting projects	Mrs. T. Grncarovska Ministry of Environment and Physical Planning
13:50-14:30	<b>Energy efficiency project identification in companies</b> Cases from - Silmak, Ferrosilicon production - Poli-MZT, Manufacturer of railway brake equipment - Karpos, Building and construction industry - University Clinical Centre, Boiler room and heating network	Company representatives
<b>Coffee break</b>		
14:50-15:20	<b>Presentation of financing instruments</b> - Macedonian Bank for Development Promotion - US Aid - EBRD - United Nations Economic Commission for Europe (UNECE)	Mr. A. Stanojkovski Ms. M. Atanasov Ms. E. Urumovska
15:20-16:30	<b>Discussion: How to realise energy efficiency projects?</b> Initial question to industry: - Can government and financing institutions contribute to overcome the described barriers? Initial question to financing institutions: - What is a good EE project seen from your side, and how to get more of them in Macedonia? Questions to all participants: - How can government, financing institutions and industry join forces to realise more EE projects? - How can assistance programmes, such as this Norwegian programme, contribute in this process?	
18:00	<b>Dinner</b>	



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## Background information

- About the programme “Cleaner and more cost effective industry in Macedonia”

**Cleaner and more cost effective industry in Macedonia** is a 3 year programme funded by the Norwegian Government. The aim of the programme is to reduce energy cost and improve the environmental performance in industry. This will lead to improved competitiveness and ease compliance with new regulations. The project is implemented by a consortium consisting of Norsk Energi, NGO Centre for Climate Changes and National Cleaner Production Centre Macedonia.

The main components of the programme are

1. Technical assistance to industry in identifying and developing projects on energy efficiency
2. Technical assistance and training on environmental management systems
3. Student exchange for practical training

Component 1 of the programme provides the industry with technical assistance to identify energy efficiency projects and develop project documentation required for obtaining financing.

In the first phase of the programme 5 companies have been involved in identifying and developing energy efficiency projects, and pre-feasibility studies have been prepared by technical experts and company representatives. The goal of the pre-feasibility studies is to identify feasible energy efficiency projects in the companies, and to recommend which measures to focus on in the future.

During this Roundtable Discussion, results from the pre-feasibility studies will be the basis for discussing how energy efficiency projects can be realised in Macedonian industry. Key representatives from authorities, financing institutions and the companies have been invited to take part in the discussion.

Please contact us to confirm your participation or if you have any questions or comments:

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